

# 2014 ANNUAL REPORT

SANTA BARBARA MUSEUM OF NATURAL HISTORY







2014 was an exciting year for the Museum and Sea Center. We had strong attendance at both campuses. The Sea Center had over 97,000 visitors last year, the highest on record and we are confident we will pass the 100,000 mark in 2015. Financially, we outperformed our 2014 budget, both on the revenue and on the expense side. And our endowment grew by almost \$1 million last year.

We unveiled our new tide pool installation at the Sea Center and we opened our *Curiosity Lab* at the Mission Canyon campus. Both of these new spaces are exciting and transformative peeks into our future. In September, we held our second Symposium on Human Origins and the scientists that came from all over the world to participate drew full houses at each of the two day sessions both at the Museum and downtown at the Lobero Theatre.

A number of important collections were also gifted to the Museum. A butterfly collection comprising almost every species found here in California. Another collection consisting of 920 fossil ammonites was gifted to us. Three significant shell collections arrived as well as a number of important rare books that were gifted to the library. Numerous smaller collections also arrived which fill out our holdings.

In March of 2014 we submitted our Master Plan and updated Conditional Use Permit application to the City of Santa Barbara; these were unanimously approved by the Planning Commission in early January of 2015 with tremendous community support. This effort, which we are calling our Centennial Project, is underpinned by our *Centennial Campaign*. Under the leadership of Campaign Chair Palmer Jackson, Jr., we have now raised over \$11 million towards our final goal of \$30 million!

The support of the donors listed here, the 5,571 Members, and the 197,000 visitors are what make the Museum and Sea Center possible and it is with your support that we will accomplish our campus renewal.

Thank you to everyone listed in the Annual Report and to everyone who supports the Museum.

I hope to see you at the Museum and Sea Center soon!

Sincerely,

A handwritten signature in black ink that reads "Luke J. Swetland". The signature is fluid and cursive.

Luke J. Swetland  
President & CEO



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# 2014 BY THE NUMBERS



New species of invertebrates described



# 242,145

Visitors enjoyed the Museum and Sea Center

# 1158

Children participated in spring, summer and winter camps

# 20,671

Elementary school students participated in School and Teacher Services programs

# 640

Animals live at the Sea Center

# 800

Volunteers provided 37,500 hours equal to 18 full time staff

# 47

In-depth lectures, workshops, and field trips through Community Education providing life-long learning for 3,864 community members.

# 54

Public shark feeding presentations



# \$5,220,000

Dollars raised to support  
*"inspiring a passion for our natural world"*



**7,525**  
Facebook  
Fans

**441**  
Twitter  
Followers

**409**  
Instagram  
Followers

**5,571**  
Members

**3,500,000** Items in safe storage in  
our collections and research center

**743** Research inquiries by library patrons

More than **13,500** specimens of shells, butterflies,  
fossils, egg sets, study skins, and cultural artifacts were donated  
by private donors.

THE SANTA BARBARA MUSEUM OF NATURAL HISTORY GRATEFULLY  
ACKNOWLEDGES THE FOLLOWING HONOR ROLL OF SUPPORTERS  
FOR THEIR SIGNIFICANT CONTRIBUTIONS DURING 2014

# CUMULATIVE GIVING

During 2014 cumulative giving to membership, the annual fund, special projects, and events totaled \$5,950,000. We are grateful to those listed here for their generous support.

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### Membership

Leana Orsua, Manager  
Sheryl Kelly, Assistant  
Katherine Rendon, Assistant

### Marketing and Design

Easter Moorman, Marketing and  
PR Manager  
Valeria Velasco, PR Coordinator  
Juan Minera, Senior Graphics Designer  
& Webmaster

## EDUCATION DIVISION

Heather Moffat MS, Director of  
Education and Exhibits

### Astronomy

Javier Rivera, Manager  
Daniel Godines Alcantara, Assistant  
Zakaria Dafaallah, Assistant

### Teen Programs

Marla Ranelletti, MS, Manager  
Kelley App, Manager  
Kailey Campbell, Assistant  
Krystal Krueger, Assistant

### Community Education

Ron Skinner, MS, Manager  
Ty Chin-Eddy, PhD, Coordinator/  
Camps  
Kristen Faloon, MS, Coordinator/  
Outreach  
Jackie Hunt, MA, Programs  
Coordinator, Sea Center

### Quasars to Sea Stars

Gabriella Baez, Jacqueline Cabral,  
Gloria Catalan, Lucero Catalan,  
Karim Cortez, Brian Eddy, Victoria  
Fauerbach, Tiana Gong, Juliette  
Kojima, Angelina Lusto, Daniel Missoff,  
Gino Morosin, Darya Pirooz, Damaris  
Rojas, Alexander Stull, Charles Thrift,  
Alexia Vance, Maria Vargas,  
Benjamin Warren

### School and Teacher Services

Kathy Harbaugh, MS, Manager  
Karleen Cowan, Assistant  
Page Hiller-Adams, PhD, Specialist  
Alex Bereda, Coordinator  
Sarah Todd, Coordinator  
Carrie Bluth, Nature Collection  
Librarian  
Kailey Campbell, Nature Collection  
Librarian  
Crystal Franco, Nature Collection  
Librarian  
Rebecca Fagan Coulter, Volunteer  
Manager

### Nature Education

Justin Canty, Manager  
Elaine Gibson, MA, Specialist  
Michael Berg, Naturalist  
Lee Hiestand, Naturalist  
Bryan Snyder, Naturalist  
Alina Werth, Naturalist  
Zoe Zilz, Naturalist



## EXHIBITS DIVISION

Frank Hein, Director  
Simon Allen, Manager

Rose Briccetti, Technician/Designer  
Gregg Pellegrini, Technician  
Chris Orr, Technician  
Jody Rogers, Technician  
Tony Mangini, Technician  
Jeremiah Campbell, Technician  
Kelley Campbell, Technician  
Michael Carpenter, Technician  
Fred Orr, Technician  
Cambria Wells, Animal Care  
Eileen Hiestand, Animal Care

*Temporary Exhibits, Pavilion Assistant  
and Gallery Attendants:*

Kailey Campbell, Estefania Contreras,  
Janeya Hinton, Tacy Kennedy,  
Chris Krach-Bastian, Mary Rocha, Teal  
Young, Kimberly Zsembik

*Gallery Employees:* Lucy Barnes, Austin  
Brake, Alice Fagan, Tacy Kennedy,  
Brian Lopez, Brittany McClelland,  
Dawn Meza, Clare Moore,  
Spencer VonHershman

## FACILITIES DIVISION

Gary Robinson, MA, Director

David Higgins, Manager  
Larry Bregante, Senior Groundskeeper  
Francisco Lopez, Custodian/  
Maintenance Technician  
Sal Reyes, Custodian  
Austin Brake, Assistant  
Bill Clausen, Watchman  
Sergio Lopez, Watchman  
Richard Rance, Watchman  
Barbara Barker, Project Manager,  
Master Planning

## VISITOR SERVICES DIVISION

Amy Carpenter, Director

Adrienne Calbreath, Assistant  
Manager  
Kim Zsembik, Assistant Manager  
Karleen Cowan, Store Assistant  
Amy Frithsen, Store Assistant  
Kaitlin Cottrell, Visitor Services  
Tacy Kennedy, Visitor Services  
Krystal Krueger, Visitor Services  
Jo-Ann McClelland, Visitor Services  
Marisol Rios, Visitor Services  
Mayra Santana, Visitor Services  
Kara Shoemaker, Visitor Services  
Teal Young, Visitor Services

## SEA CENTER

Amanda Allen, MBA, Director  
Richard Smalldon, Manager

### Programs and Exhibits

Jennifer Kolbauer, Aquarist  
Tommy Wilson, Aquarist  
Tyler Haven, Aquarist  
Sophie Busch, Volunteer Manager  
Cali Moreno, Custodian

### Sea Center Interpreters and Visitor Services

Ariannna Ayon  
Lindsey Connolly  
Crystal Franco  
Katherine Le Van  
Jose Lobato  
Ethan Nash  
Jacqueline Patt  
Viviana Tracz  
Lillian Trejo  
Audrey Wallace-Coulter  
Rebecca Webb  
Amanda Wegman  
Cambria Wells  
Thomas Wilson

## CALIFORNIA INDIAN ADVISORY COMMITTEE

Eleanor Arellanes Fishburn  
Beverly Folkes  
Penny Pierce Hurt  
Carmelita Lemos  
Frank Lemos  
Leah Mata  
Deborah Morillo  
Kathryn Morgan  
Lei Lynn Olivas Odom  
Adelina Padilla  
Alan Salazar  
Niki Sandoval  
Elise Tripp  
Julie Tumamait-Stenslie  
Mona Tucker  
Gilbert Unzueta  
Ernestine Ygnacio-De Soto  
Nakia Zavalla

## MUSEUM DOCENTS

Rebecca Abrams  
Patrick Allen  
Bonnie Araluce  
Hebe Bartz  
Sue Bergstrom  
Helga Carden  
Kristen Carte-Smith  
Evelyne Chezum  
Dennis Cowan  
Sherry Cutting  
David Feinberg  
Terry Fernandez  
Bart Francis  
Josh Garber  
Paddy Garcia  
Elaine Gibson  
George Gilmour  
Anne Gonski  
Janet Gripp  
Beth Hart  
Page Hiller-Adams  
Joan Jamieson  
Dee Jones  
Cherif Khoury  
Shirley Kodak  
Sharon Lang  
Nancy Lippman  
Leona Marie  
Loyda Marquez  
George Matthaei  
Jean Matthaei  
Brittany McCelland  
Shelly McNellis  
Linda Melsher  
Terri Miller  
Marty Moriarty  
Patrick Murphy  
John O'Brien  
Donley Olson  
Caren Paulson  
Ros Perry  
Betsy Roberti  
Crystal Robertson  
Ian Ross  
Marian Rothstein  
Pinky Ruderman  
Sandy Russell  
Carol Sawyer  
Bob Schley  
Rodrigo Soria  
Peter Sturken  
Tom Totton  
Charlotte Tyler  
Bob Wasem  
Daryl West  
Diane Wolf  
Jill Vander Hoof  
Jean Vroman  
Randee Winitzky

# 2014 STAFF PUBLICATIONS

## **Cardoso, F. and F. G. Hochberg**

2014. Primer registro del pulpo de profundidad *Muusoctopus longibrachus* (Cephalopoda: Octopoda) para el mar peruano. (First record of deep water octopus *Muusoctopus longibrachus* (Cephalopoda: Octopoda) for Peruvian sea). *Revista Peruana de Biología*, 21(2): 179-182. (in Spanish)

## **Collins, Paul W., Peter Gaede, and Vince Semonsen**

2014. Results of Drift Fence and Aquatic Surveys for California Tiger Salamanders (*Ambystoma californiense*) and other Special-Status Amphibians at Five Wetlands on the ERG West Cat Canyon Lease in Northern Santa Barbara County, California. Prepared for ERG Operating Company LLC, Santa Maria, CA. 28 pp + Appendices.

## **Granados-Amores, J., F. J. García-Rodríguez, F. G. Hochberg & C. A. Salinas-Zavala**

2014. The taxonomy and morphometry of squids in the family Loliginidae (Cephalopoda: Myopsida) from the Pacific coast of Mexico. *American Malacological Bulletin*, 32(2): 1-11.

## **Hudson, Travis, and Craig Bates**

2014. Treasures from Native California: The Legacy of Russian Exploration, edited by Thomas Blackburn and **John R. Johnson**. Walnut Creek, CA: Left Coast Press. 231 pp.

## **Johnson, John R., and Shelly Tiley**

2014. Ethnography and Ethnohistory. Vol. IV In Cuyama Valley: A Corridor to the Past. Submitted to California Department of Transportation, District 5, San Luis Obispo and Santa Barbara Counties. Davis: Far Western Anthropological Research Group. 197 pp. + Appendices.

## **Mikkelsen, Pat, Paula J. Carr, Shelly Tiley, Julia Costello, Nathan Stevens, and John R. Johnson**

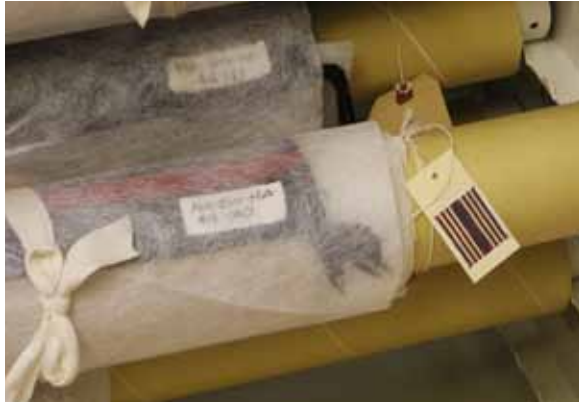
2014. The Long Road Traveled: Archaeology, Native Americans, and Europeans in Cuyama Valley. San Luis Obispo: California Department of Transportation, District 5. 75 pp.

## **Rick, T. C., T. S. Sillett, C. K. Ghalambor, C. A. Hofman, K. Ralls, R. S. Anderson, C. L. Boser, T. J. Braje, D. R. Cayan, R. T. Chesser, P. W. Collins, et al.**

2014. From the Pleistocene to the Anthropocene: 20,000 Years of Ecological Change and the Future of Biodiversity on California's Channel Islands. *BioScience* 64(8):680-692.

## **Rutt, C. L., P. Pyle, P. W. Collins, M. Brady, J. R. Tietz and J. L. Dunn**

2014. The Nominate Subspecies of the Purple Finch in California and Western North America. *Western Birds* 45:284-295.

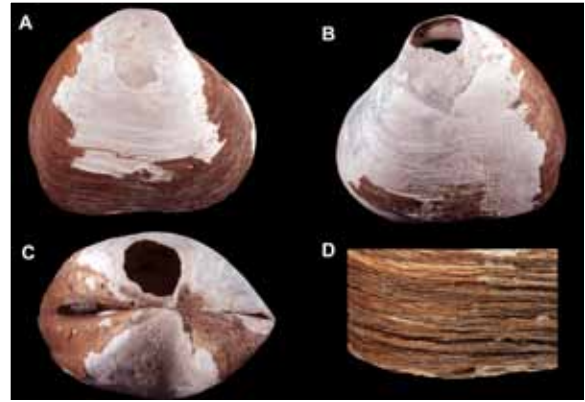


**Timbrook, Jan**

2014. Curating Ethnographic Specimens. *In Curating Biocultural Collections: A Handbook*, pp. 27-41, edited by Jan Salick, Katie Konchar and Mark Nesbitt. Richmond, Surrey, U.K.: Kew Press, Royal Botanical Gardens, Kew, in collaboration with Missouri Botanical Garden, St. Louis.

**Timbrook, Jan**

2014. Six Chumash Presentation Baskets. *American Indian Art Magazine* 39(3): 50-57.



"A new species of bivalve mollusk was recently described and named *Wallerconcha sarae*." Photo credit: Paul Valentich-Scott

**Valentich-Scott P., Powell, C.L., T. Lorenson and B. Edwards**

2014. A new genus and species of fossil Thyasiridae (Mollusca, Bivalvia) from deep-water, Beaufort Sea, northern Alaska. *Zookeys* 462: 11-26.

"U. S. Coast Guard Cutter Healy in the Beaufort Sea" Photo credit: US Coast Guard





# 2014 REVENUE & EXPENSES

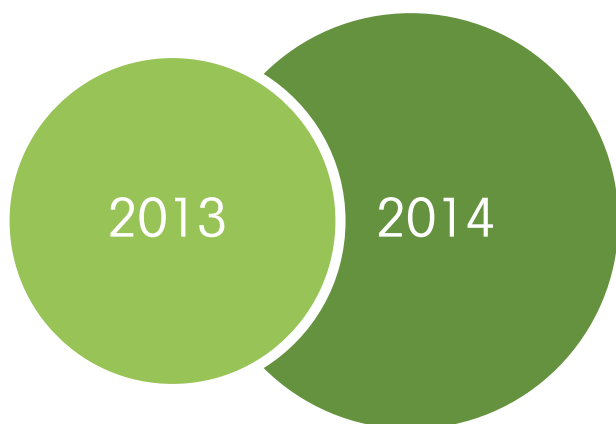
Condensed FINANCIAL INFORMATION amounts in thousands (000's)

## STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31

<b>SUPPORT AND REVENUE</b>	<b>2014</b>	<b>2013</b>
Earned	1,578	1,411
Contributed	8,123	4,568
Investment income	1,148	4,984
Other income	26	68
Revenue Centers	578	546
Loss on abandonment	(24)	(3,115)
Total Income	11,429	8,462
<b>EXPENSES</b>		
Total Expenses	6,968	6,211
<b>NET EXCESS</b>	<b>\$4,461</b>	<b>\$2,251</b>

## STATEMENT OF FINANCIAL POSITION

<b>ASSETS</b>	<b>2014</b>	<b>2013</b>
Cash and cash equivalents	2,354	1,569
Grants and pledges receivable	351	2,084
Other	311	185
Total Current Assets	3,016	3,838
<b>OTHER ASSETS</b>		
Cash and cash equiv. Master Planning	5,056	2,538
Grants and pledges receivable	545	400
Investments	40,721	40,335
Interests in trusts	5,804	6,243
Property and equipment, net	13,115	13,114
Total Other Assets	65,376	62,631
<b>TOTAL ASSETS</b>	<b>\$68,393</b>	<b>\$66,469</b>
<b>LIABILITIES AND NET ASSETS</b>		
Liabilities	906	3,443
Net Assets		
Unrestricted	15,505	15,367
Unrestricted - Board Designated	24,581	24,520
Temporarily Restricted	16,269	12,005
Permanently Restricted	11,134	11,133
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$68,393</b>	<b>\$66,469</b>



# 2014

# OPERATING REVENUES

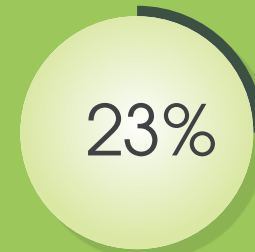
## EARNED REVENUES

13% Admission  
10% Classes, Camps, Rentals  
8% Membership  
8% Store  
4% Other



## CONTRIBUTED REVENUES

18% Contributions  
5% Events



## ENDOWMENT DRAW



100%

## OPERATING EXPENSES

66% Program Services ■  
23% Management and General ■  
9% Fundraising ■  
2% Membership ■







## SANTA BARBARA MUSEUM OF NATURAL HISTORY

### MUSEUM

2559 Puesta del Sol, Santa Barbara, California 93105  
805.682.4711 • Fax 805.569.3170 • [www.sbnature.org](http://www.sbnature.org)

### SEA CENTER

211 Stearns Wharf, Santa Barbara, California 93101  
805.962.2526 • Fax 805.962.3483 • [www.sbnature.org](http://www.sbnature.org)