

ANNUAL REPORT



Hello and thank you for making 2015 the most successful year the Museum and the Sea Center has yet had. This year marked the tenth anniversary of the comprehensive renovation and expansion of the Sea Center on Stearns Wharf.

To honor this special anniversary, we made 2015 the Year of the Ocean – with marine-themed programs and exhibits at both campuses. We opened our new tide pool touch tank - *Intertidal Wonders* – and a new Shark touch tank, the first installment in what will be a two-year long revitalization of all of our exhibits and public spaces at the Sea Center. Over 100,000 visitors enjoyed the Sea Center this year, our highest attendance ever!

Our summer blockbuster show at the Museum, *Megaladon: The Largest Shark That Ever Lived*, was hugely popular. And at both the Museum and the Sea Center, we mounted a beautiful exhibition of Richard Salas's underwater photographs of the Channel's marine inhabitants. The final of our three Maximus Gallery shows was the brooding and beautiful exhibition, *Deep*, that showcased stunning antique artistic images of deep sea creatures.

And we celebrated the 10<sup>th</sup> anniversary of rebuilding the Sea Center with a fabulous Gala on Stearns Wharf, which, while smaller than in years past, was the most successful we have ever had, raising almost one third of a million dollars to support our educational programs and exhibits.

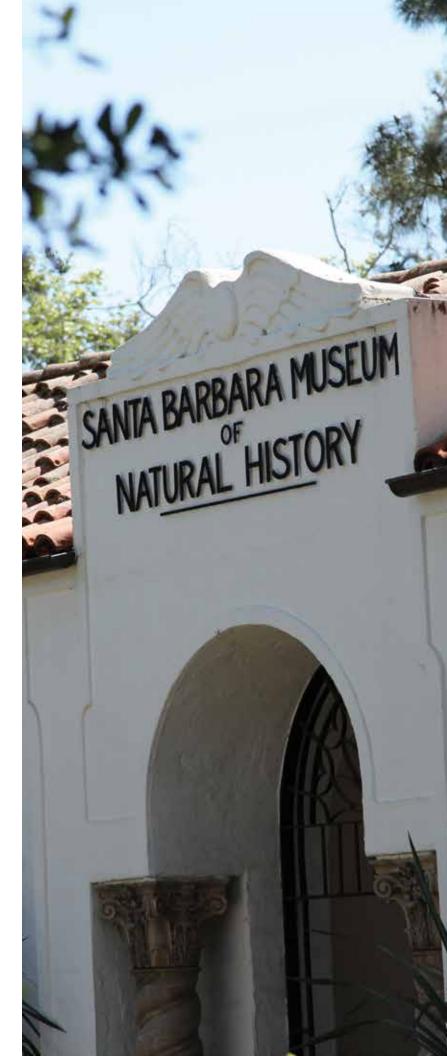
Several other important achievements also marked the year. We received all of our City approvals for our Master Plan and updated Conditional Use Permit - in astonishingly record time. And our *Centennial Campaign*, which will fund the first phase of improvements to the Museum, though still in its quiet phase, raised more than \$2.5 million last year alone, bringing our total raised to \$13.7 million. A first piece of the enhancements to our campus and its programs came with the renovation of our Observatory, which had sat idle for 30 years. It was fitted out with a new dome and a research grade telescope allowing for both nighttime and daytime viewing, thus completing a multi-year refresh of our entire space sciences program.

Success indeed! Thank you for making it possible and thank you for journeying with us as we embark upon the Museum's Centennial Year in 2016. A year that promises to be even brighter for the Museum, the Sea Center, and for Santa Barbara.

Sincerely,

Awked Sunfand

Luke J. Swetland President & CEO



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# 2015 BY THE NUMBERS

## 195,402

visitors enjoyed the Museum and Sea Center

## 933

children participated in spring, summer, and winter camps

## 20,837

elementary school students participated in School and Teacher Services programs

845 volunteers provided 35,500 hours equal to 17 full time staff

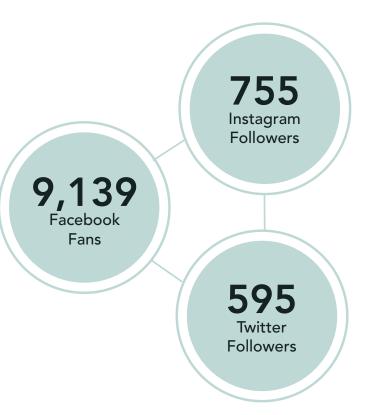
675 animals live at the Sea Center

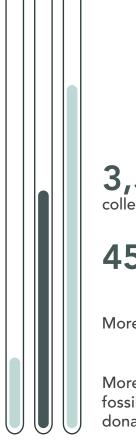
\$3,700,000 dollars raised to support inspiring a passion for our natural world



in-depth lectures, workshops, and field trips through Community Education providing life-long learning for 5,300 community members.

52 public shark feeding presentations





**3,500,000** items in safe storage in our collections and research center

**453** research inquiries by library patrons

More than **100,000** digitized specimen records

More than **22,300** specimens of shells, butterflies, fossils, egg sets, study skins, and cultural artifacts were donated by private donors

The Santa Barbara Museum of Natural History gratefully acknowledges the following honor roll of supporters for their significant contributions during 2015.

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During 2015 cumulative giving to membership, the annual fund, special projects, and events cumulative totaled \$3.7 million. We are grateful to those listed here for their generous support.

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The Museum's Centennial Campaign is an ambitious effort to raise significant resources that address specific goals in the institution's strategic plan. We recognize with gratitude those donors who have provided leadership gifts.

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# 2015 STAFF PUBLICATIONS



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## **TECHNICAL REPORTS**

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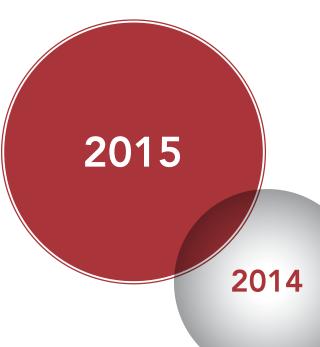
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# 2015 **REVENUE & EXPENSES**

Condensed FINANCIAL INFORMATION amounts in thousands (000's)

## **Statement of Activities year** ended December 31, 2015

SUPPORT AND REVENUE Earned Contributed Investment income Other income Revenue Centers Loss on abandonment Total Income	<b>2015</b> 3,231 51 559 - 3,626	<b>2014</b> 1,578 8,123 1,148 26 578 (24) 11,429
<b>EXPENSES</b> Total Expenses	6,878	6,968
Net Excess	(\$3,252)	\$4,461



## **Statement of Financial Position**

<b>ASSETS</b> Cash and cash equivalents Grants and pledges receivable Other Total Current Assets	<b>2015</b> 857 636 316 1,810	<b>2014</b> 2,354 351 311 3,016
OTHER ASSETS Cash and cash equiv. Master Planning Grants and pledges receivable Investments Interests in trusts Property and equipment, net Total Other Assets	5,056 751 38,391 5,430 13,693 63,322	5,056 545 40,721 5,803 13,251 65,376
TOTAL ASSETS	\$68,393	\$66,469

#### LIABILITIES AND NET ASSETS

Liabilities	898	906
Net Assets		
Unrestricted	15,909	15,505
Unrestricted - Board Designated	21,339	24,581
Temporarily Restricted	16,097	16,268
Permanently Restricted	10,888	11,132

TOTAL LIABILITIES AND NET ASSETS

\$65,133 \$68,394

## 2015 **OPERATING REVENUES**

## EARNED REVENUES

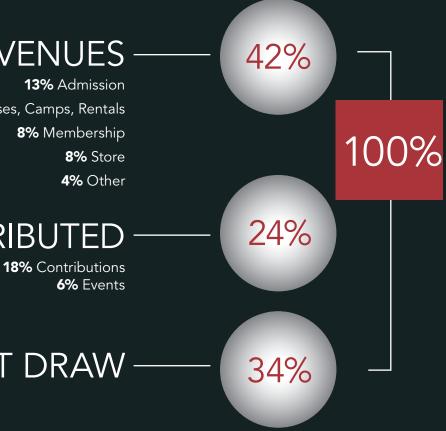
**10%** Classes, Camps, Rentals

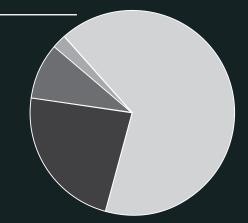
## CONTRIBUTED

## ENDOWMENT DRAW

## **OPERATING EXPENSES**

66% Program Services 23% Management and General **9%** Fundraising 2% Membership









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