2014 ANNUAL REPORT

SANTA BARBARA MUSEUM OF NATURAL HISTORY





2014 was an exciting year for the Museum and Sea Center. We had strong attendance at both campuses. The Sea Center had over 97,000 visitors last year, the highest on record and we are confident we will pass the 100,000 mark in 2015. Financially, we outperformed our 2014 budget, both on the revenue and on the expense side. And our endowment grew by almost \$1 million last year.

We unveiled our new tide pool installation at the Sea Center and we opened our *Curiosity Lab* at the Mission Canyon campus. Both of these new spaces are exciting and transformative peeks into our future. In September, we held our second Symposium on Human Origins and the scientists that came from all over the world to participate drew full houses at each of the two day sessions both at the Museum and downtown at the Lobero Theatre.

A number of important collections were also gifted to the Museum. A butterfly collection comprising almost every species found here in California. Another collection consisting of 920 fossil ammonites was gifted to us. Three significant shell collections arrived as well as a number of important rare books that were gifted to the library. Numerous smaller collections also arrived which fill out our holdings.

In March of 2014 we submitted our Master Plan and updated Conditional Use Permit application to the City of Santa Barbara; these were unanimously approved by the Planning Commission in early January of 2015 with tremendous community support. This effort, which we are calling our Centennial Project, is underpinned by our Centennial Campaign. Under the leadership of Campaign Chair Palmer Jackson, Jr., we have now raised over \$11 million towards our final goal of \$30 million!

The support of the donors listed here, the 5,571 Members, and the 197,000 visitors are what make the Museum and Sea Center possible and it is with your support that we will accomplish our campus renewal.

Thank you to everyone listed in the Annual Report and to everyone who supports the Museum.

I hope to see you at the Museum and Sea Center soon!

Sincerely,

Luke J. Swetland President & CEO



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2014 BY THE NUMBERS





242,145

Visitors enjoyed the Museum and Sea Center

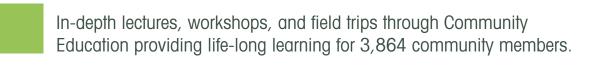


Animals live at the Sea Center

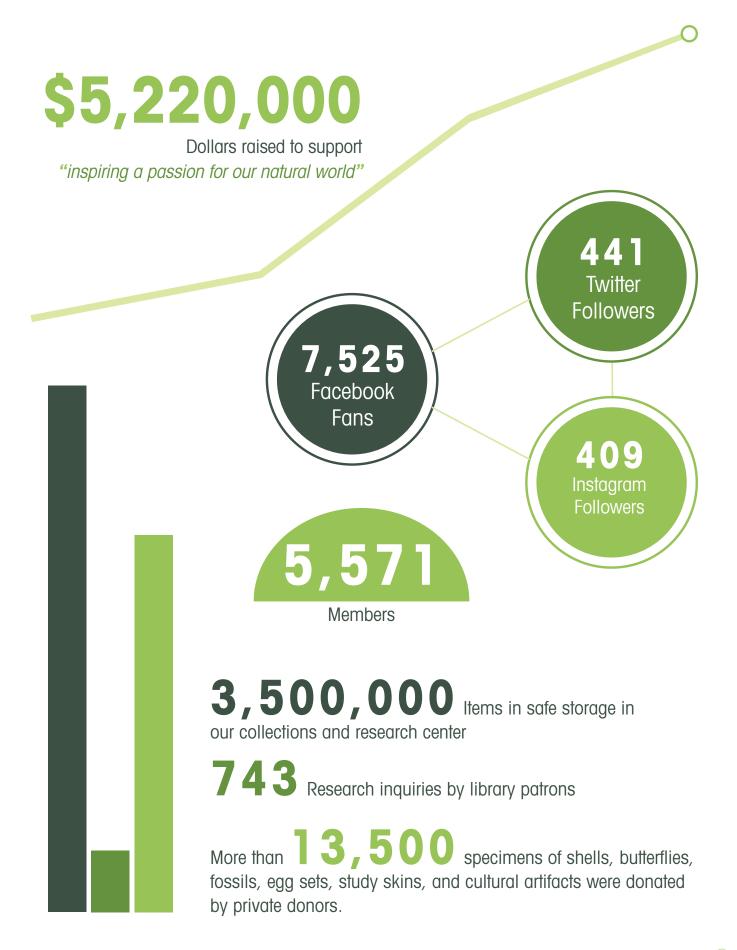


20,671
Elementary school students participated in School and Teacher Services programs

Volunteers provided 37,500 hours equal to 18 full time staff



Public shark feeding presentations



(4)

47

54

THE SANTA BARBARA MUSEUM OF NATURAL HISTORY GRATEFULLY ACKNOWLEDGES THE FOLLOWING HONOR ROLL OF SUPPORTERS FOR THEIR SIGNIFICANT CONTRIBUTIONS DURING 2014

CUMULATIVE GIVING

The Ann Jackson Family Foundation

During 2014 cumulative giving to membership, the annual fund, special projects, and events totaled \$5,950,000. We are grateful to those listed here for their generous support.

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2014 STAFF PUBLICATIONS

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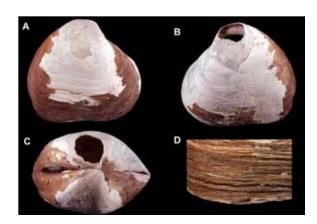


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Timbrook, Jan

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"A new species of bivalve mollusk was recently described and named Wallerconcha sarae."

Photo credit: Paul Valentich-Scott

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2014. A new genus and species of fossil Thyasiridae (Mollusca, Bivalvia) from deep-water, Beaufort Sea, northern Alaska. Zookeys 462: 11-26.

> "U. S. Coast Guard Cutter Healy in the Beaufort Sea" Photo credit: US Coast Guard

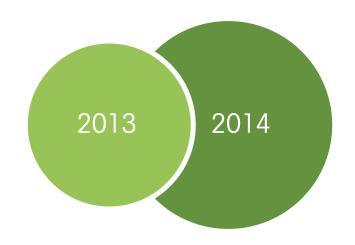


2014 REVENUE & EXPENSES

Condensed FINANCIAL INFORMATION amounts in thousands (000's)

STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31

SUPPORT AND REVENUE	2014	2013
Earned	1,578	1,411
Contributed	8,123	4,568
Investment income	1,148	4,984
Other income	26	68
Revenue Centers	578	546
Loss on abandonment	(24)	(3,115)
Total Income	11,429	8,462
EXPENSES		
Total Expenses	6,968	6,211
NET EXCESS	\$4.461	\$2.251



STATEMENT OF FINANCIAL POSITION

2014

2013

ASSETS

TOTAL LIABILITIES AND NET ASSETS	\$68,393	\$66,469
Permanently Restricted	11,134	11,133
Temporarily Restricted	16,269	12,005
Unrestricted - Board Designated	24,581	24,520
Unrestricted	15,505	15,367
Net Assets		
Liabilities AND NET ASS	906	3,443
TOTAL ASSETS	\$68,393	\$66,469
Total Other Assets	65,376	62,631
Property and equipment, net	13,115	13,114
Interests in trusts	5,804	6,243
Investments	40,721	40,335
Grants and pledges receivable	545	400
Cash and cash equiv. Master Planning	5,056	2,538
OTHER ASSETS		
Total Current Assets	3,016	3,838
Other	311	185
Grants and pledges receivable	351	2,084
Cash and cash equivale	ents 2,354	1,569

2014 OPERATING REVENUES

EARNED REVENUES

13% Admission 0% Classes, Camps, Rentals 8% Membership 8% Store 4% Other



CONTRIBUTED REVENUES

18% Contributions
5% Events



ENDOWMENT DRAW -



OPERATING EXPENSES

- 66% Program Services ■
- 23% Management and General
 - 9% Fundraising ■
 - 2% Membership ■





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